# Results

# Award-winning CRM, Business, and Field Service Management solutions

Results® is an award-winning Customer Relationship Management (CRM), Business, and Field Service Management solution that serves a wide range of industries and business sizes.

Results® enables businesses to build and maintain amazing business relationships, automate processes, grow sales, improve service, manage projects, control billing, and stay connected with a mobile workforce. All modules in the system are customizable and highly flexible. Results® integrates with popular business applications, including the U.S. and international versions of QuickBooks® Desktop and Online, AvaTax, Outlook, Gmail, and Zapier.





## **Results** transforms QB into a Cloud ERP

The Results® goal is to extend the value of QuickBooks® by transforming it into a Cloud ERP. Realize your mission with technology that empowers your team to serve and delight customers, improve administrative and operational efficiencies, and maximize your return on investment. Flexible and powerful add-on ERP capabilities for QuickBooks® with far less cost and disruption than mid-market ERP solutions demand.

## **Key Facts**

#### System Design and Technology

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- Mobile-first design use any device and work-from-anywhere, for universal data access
- Cross-platform architecture runs on Windows servers or Apache, using MS-SQL or MySQL
- > Progressive Web App (PWA) delivers maximum flexibility and the best user experience

#### **Deployment Options**



- > SaaS / cloud for the ultimate flexibility to work from any device
- > OnPremise for an enterprise infrastructure or any security and compliance requirements

### **Licensing Options**



- > Subscription License
- > Site License for unlimited users
- > Branded (white-label) License for franchises and corporations

## Easily adapts to the various industries that we have served

#### **Professional Services**

- > Consulting Firms
- > Software and IT Firms
- > CPA, Bookkeeping, and Tax Firms
- > Legal Firms
- > Financial Services Firms

Healthcare and Medical Organizations

Franchises

Light Manufacturing

Specialty Schools and Academies

Warehousing and Distribution Companies

#### Field Service Management

- > Construction, Remodeling and Restoration
- > HVAC, Electrical and Plumbing Contractors
- > Roofing, Landscaping, and Tree Services
- > Inspections for Compliance and Certification
- > Cable Installations for Networks and Security
- > Delivery and Set-up of Medical Equipment

Telephone and communications firms Associations and Grassroots Organizations Civil Rights, Nonprofits, and Church Groups Civilian and military government agencies