Results®

Award-winning CRM, Service Operations, and Field Service Management solutions

Results® is an award-winning CRM, service operations, and Field Service Management solution platform that serves a wide range of industries and business sizes.

Results enables businesses to build and maintain amazing business relationships, automate processes, grow sales, improve service, manage projects, control billing as well as manage a mobile workforce. Results delivers an unapparelled user experience with interactive Kanban workflow boards and user-configurable screen layouts. It integrates with popular business applications, including QuickBooks Desktop and Online, Avatax, Outlook, Gmail, Zapier, WhatsApp, and Calendly.

The Results® Platform

Results CRM	Results Sales	Results Business
Base Product	*Includes CRM*	*Includes Sales*
✓ Contact and Relation Management	✓ Opportunity and Pipeline Management	✓ End-to-End Business Management
✓ Activity and Assignment Management	✓ Lead Management	✓ Project Management
✓ Calendar and Day Planning	✓ Campaign Management	✓ Invoice Management
✓ Document Management	✓ Estimate / Quote Management	✓ Time and Service Billing
✓ Dashboard and KPIs	✓ Sales Order Management	✓ Payment Management
✓ Workflow and Process Management	✓ Inventory with Order History	✓ Purchase Order Management

Field Service Management

Coordinate Field Technicians and Installers

Manage Work from any Device

Capture Pictures and Signature

Access Documents and Use Voice for Notes

Integrations

quickbooks · Avalara AvaTax · Outlook · zapier · Gmail · Text/SMS · WhatsApp · Calendly

Key Facts

System Design and Technology

> **Mobile-first design** – use any device and work-from-anywhere, for universal data access

> **Cross-platform architecture** – runs on Windows servers or Apache, using MS-SQL or MySQL

> **Progressive Web App (PWA)** – delivers maximum flexibility and the best user experience

Deployment Options

> **SaaS / cloud** – for the ultimate flexibility to work from any device

> **OnPremise** – for an enterprise infrastructure or any security and compliance requirements

Licensing Options

> **Subscription License**

> **Site License** – for unlimited users

> **Branded (white-label) License** – for franchises and corporations

Easily adapts to the various industries that we have served

Professional Services

> Consulting Firms
> Software and IT Firms
> CPA, Bookkeeping, and Tax Firms
> Legal Firms
> Financial Services Firms

Healthcare and Medical Organizations

Franchises

Light Manufacturing

Specialty Schools and Academies

Warehousing and Distribution Companies

Field Service Management

> Construction, Remodeling and Restoration
> HVAC, Electrical and Plumbing Contractors
> Roofing, Landscaping and Tree Services
> Inspections for Compliance and Certification
> Cable Installations for Networks and Security
> Delivery and Set-up of Medical Equipment

Telephone and communications firms

Associations and Grassroots Organizations

Civil Rights, Nonprofits, and Church Groups

Civilian and military government agencies