

| The Results® Platform   |   |  |   |
|---|---|--|---|
| Results CRM   | Results Sales   | Results Business   |   |
| <i>Base Product</i>   | <i>Includes Results CRM</i>   | <i>Includes Results Sales</i>  |   |
| <ul style="list-style-type: none"> <li>✓ Contact &amp; Relation Mgmt.</li> <li>✓ Activity &amp; Assignment Mgmt.</li> <li>✓ Calendar and Day Planning</li> <li>✓ Document Management</li> <li>✓ Dashboard &amp; KPIs</li> <li>✓ Workflow &amp; Process Mgmt.</li> </ul> | <ul style="list-style-type: none"> <li>✓ Opportunity &amp; Pipeline Mgmt.</li> <li>✓ Lead Management</li> <li>✓ Campaign Management</li> <li>✓ Estimate / Quote Management</li> <li>✓ Sales Management</li> <li>✓ Inventory with Order History</li> </ul> | <ul style="list-style-type: none"> <li>✓ End-to-End Business Mgmt.</li> <li>✓ Project Management</li> <li>✓ Invoice Management</li> <li>✓ Time and Service Billing</li> <li>✓ Payment Management</li> <li>✓ Purchase Order Management</li> </ul> |   |
| Product Pricing   |   |  |   |
| \$ 29 /user /month (Billed Annually)  | \$ 55 /user /month (Billed Annually)  | \$ 79 /user /month (Billed Annually)   |   |
| \$ 39 /user /month (Billed Monthly)   | \$ 69 /user /month (Billed Monthly)   | \$ 99 /user /month (Billed Monthly)  |   |
| Field Service Management  |   |  |   |
| <p>Coordinate Field Technicians and Installers</p>  | <p>Manage Work from any Device</p>  | <p>Capture Pictures and Signature</p>  | <p>Create Estimates &amp; Invoices and Receive Payments</p> |
| <b>Field Service Management (FSM)</b><br><b>Field Service Management Plus</b><br><b>Results Timesheets</b><br><b>Results Payments</b>   | \$ 29 /user /month (Billed Annually)<br>\$ 45 /user /month (Billed Annually)<br>\$ 23 /user /month (Billed Annually)<br>\$ 45 /company /month (Billed Annually)   | \$ 39 /user /month (Billed Monthly)<br>\$ 59 /user /month (Billed Monthly)<br>\$ 29 /user /month (Billed Monthly)<br>\$ 69 /company /month (Billed Monthly)  |   |
| Integrations  |   |  |   |
|   |   |  |   |
| <b>Financial Integrations</b><br><b>Additional Integrations</b>   | \$ 79 /company /month (Billed Annually)<br>\$ 39 /company /month (Billed Annually)  | \$ 99 /company /month (Billed Monthly)<br>\$ 49 /company /month (Billed Monthly)   |   |